

# BARB – 2022 Review. 2023 Preview. What's now & what's next?

Winter 2023





Barb is the industry's standard for understanding what people watch across all platforms and devices.

We integrate people-based panel data with census-level online viewing data to deliver definitive, trusted and actionable insights, empowering the UK TV and advertising ecosystem

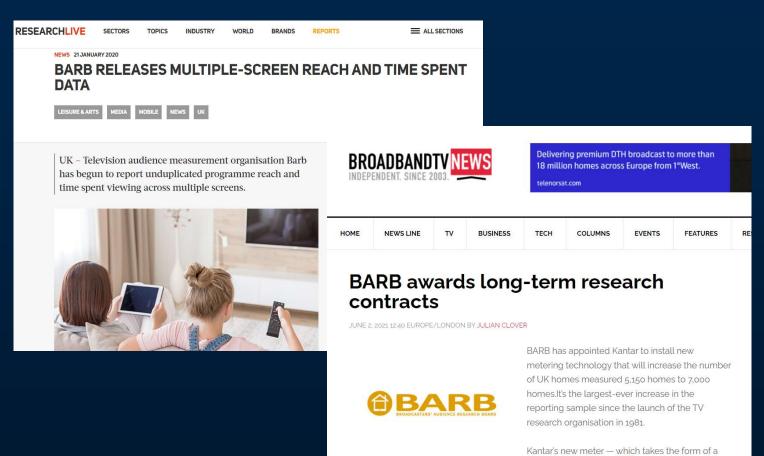
### BARB is central to the measurement of broadcasters' services



"We are also delighted to commit to a step-change in the size of our representative panel of UK homes as a result of operational improvements put forward by Kantar and RSMB during a rigorous tender process. Their experience of working with all of our industry stakeholders will ensure service enhancements are delivered while BARB maintains our reliable and robust daily reporting of television audiences."

**Justin Sampson** 

BARB CEO, June 2<sup>nd</sup> 2021



### And has extended its capability to measure SVOD and videosharing services



"Back in 2019, at the RTS conference in Cambridge, I welcomed the idea of Netflix audiences being measured independently. We've kept in touch with BARB since then and are pleased to make a commitment to its trusted measurement of how people watch television in the UK."

**Reed Hastings** 

Netflix Co-CEO, October 12 2022



### UK TV landmark as Netflix and Disney become BARB subscribers



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Netflix has signed up to BARB's independent measurement of TV UK, while Disney has been a subscriber since last summer, *The M* 

### mueb

#### Netflix and Disney Join UK's BARB

October 17 2022

Netflix has joined Disney+ in signing up with BARB, the UK's audience measurement body - a major move fo measurement of streaming services and the first time Netflix has joined an industry-owned audience currency

Disney made the commitment as long ago as July 2021, but asked for the decision not to be publicised, according to <a href="www.the-media-leader.com">www.the-media-leader.com</a>. BARB upgraded its reporting in November last year to make streaming services an integral part of its ratings: its daily reporting includes aggregate-level viewing to SVOD/AVOD and video-sharing platforms, as well as content ratings for shows on the leading SVOD services.

Streaming platforms Paramount+ and NOW TV are already subscribers to BARB via their connections with Channel 5 and Sky respectively. Amazon Prime is at this point in time conspicuous by its absence.

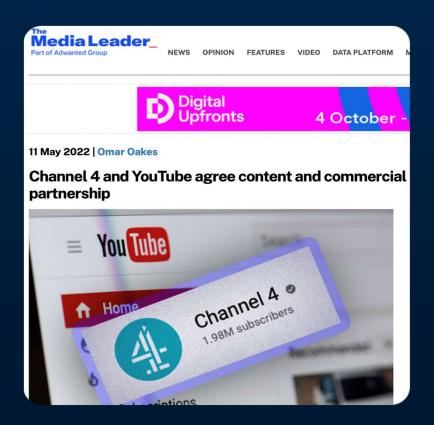
The announcement comes as Netflix gears up for the launch in a few weeks' time of its first package with advertising, in exchange for a lower monthly fee. BARB says that while Netflix and other streaming services are now well-established within the television-viewing ecosystem, broadcasters continue to account for the lion's share of viewing in the UK. In 2022 so far, broadcasters' linear channels and on-demand services account for around two-thirds of all identified viewing, and streaming (SVOD/AVOD) for just one-

| Reach & time spent<br>viewing All aged 4+<br>(September 2022) | Monthly | Reach | Shar<br>Tot<br>Ident<br>View |
|---|---------|-------|------------------------------|
|   | 000s    | %     | 9                            |
| Reporting Universe  | 63,519  |       |                              |
| Total Broadcaster Viewing                                     | 58,838  | 92.6  | 66                           |
| B8C   | 55,163  | 86.8  | 23                           |
| ITV   | 48,395  | 76.2  | 13                           |
| Channel 4   | 48,055  | 75.7  | 7.                           |
| Sky/NBCU  | 38,670  | 60.9  | 6.                           |
| Channel 5 / Paramount   | 42,842  | 67.5  | 5.                           |
| UKTV Media  | 28,998  | 45.7  | 2.                           |
| Discovery Networks  | 24,428  | 38.5  | 2.                           |
| Narrative Entertainment                                       | 14,548  | 22.9  | 0.                           |
| CBS AMC Networks  | 10,019  | 15.8  | 0.                           |
| BT Sport  | 8,714   | 13.7  | 0.                           |
| A+E Networks  | 9,027   | 14.2  | 0.                           |
| All other Broadcasters  | 35,903  | 56.5  | 3.                           |
|   | Monthly | Reach | Shar<br>Tot<br>Ident<br>View |
| Total SVOD/AVOD   | 47,801  | 75.3  | 15                           |
| Netflix   | 40,516  | 63.8  | 8.                           |
| Amazon  | 30,246  | 47.6  | 3.                           |
| Disney+   | 24.078  | 37.9  | 3.                           |
| Disney+   | 24,070  | 200   | 1000                         |

### With coverage of video-sharing platforms being developed

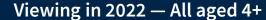


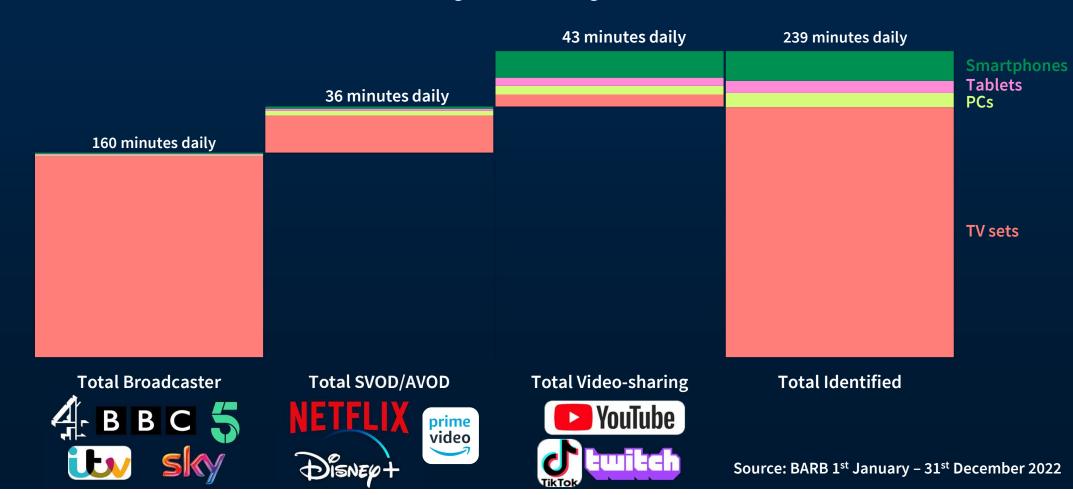




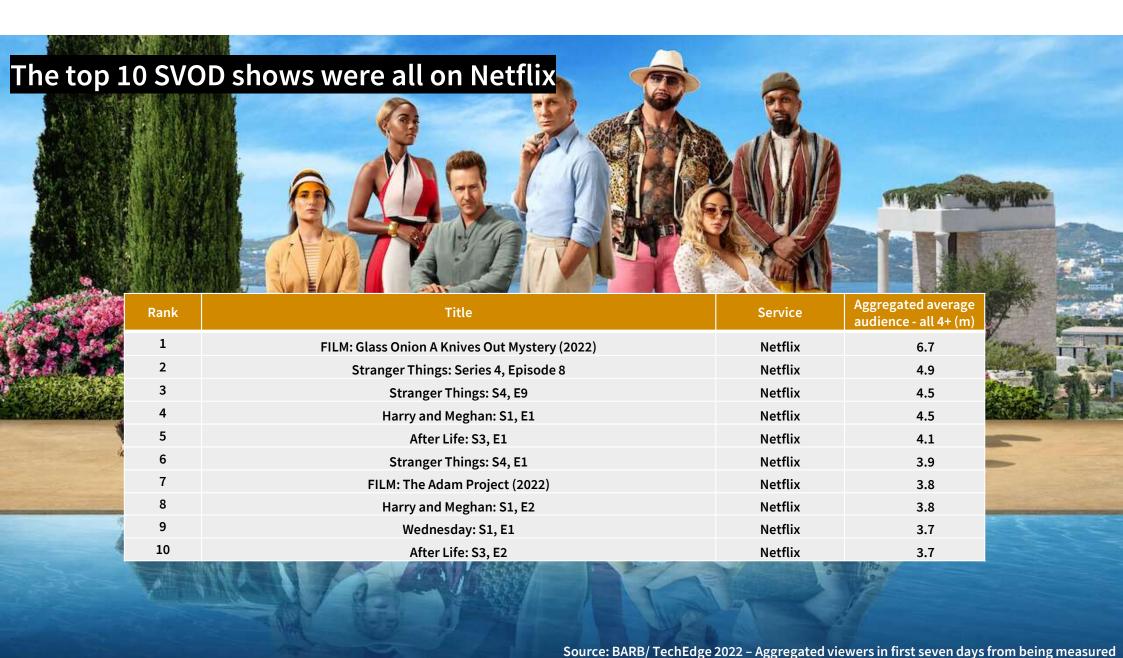
### We've expanded our definition of total viewing





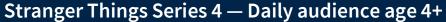


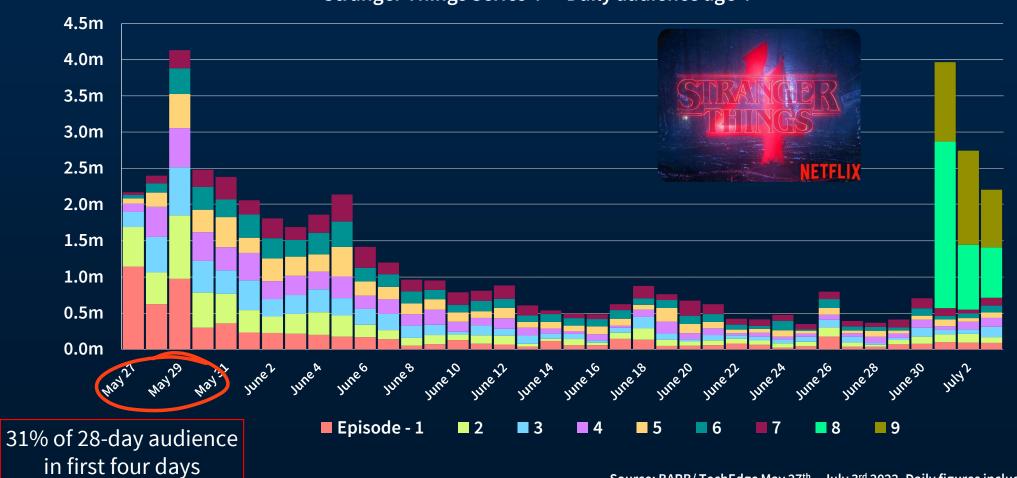




### We know the scale of binge-viewing





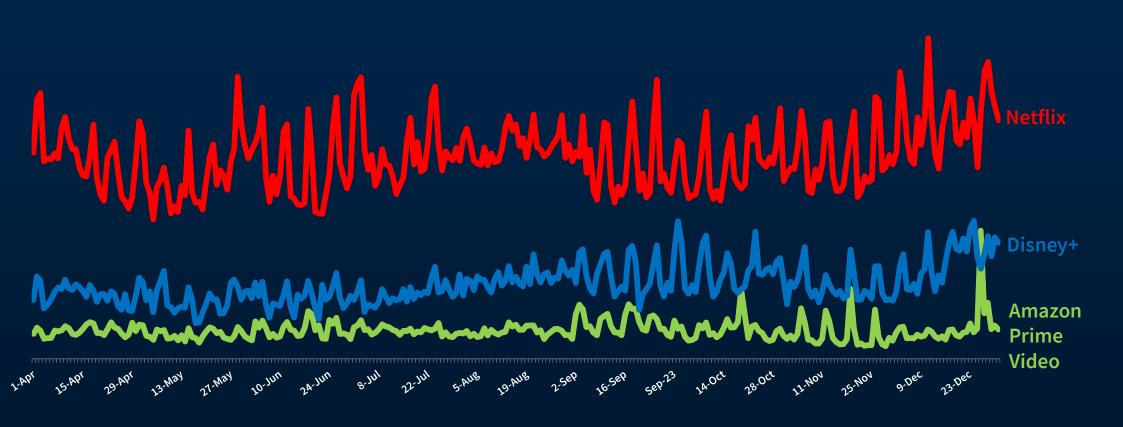


Source: BARB/ TechEdge May 27th - July 3rd 2022. Daily figures include duplication.

## All of the major SVOD services content consumption peaks at weekends



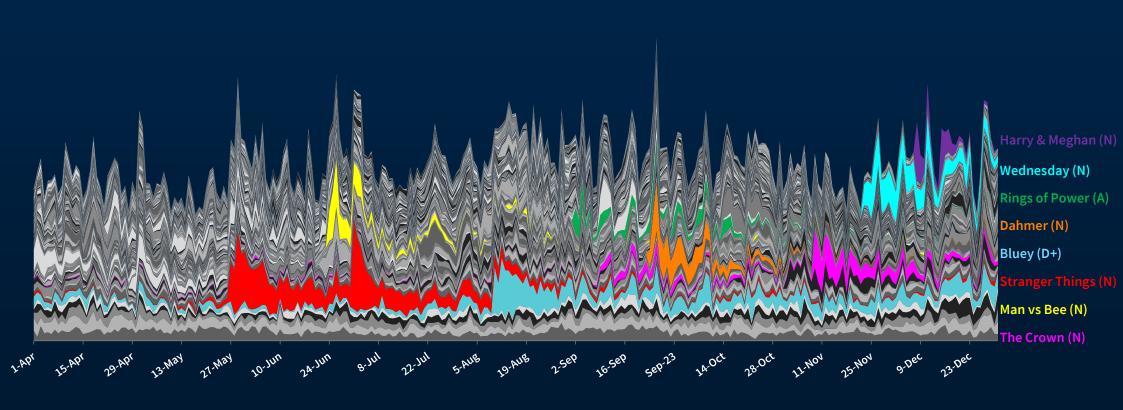
Daily average audiences for content measured by BARB



## Originals burn bright for SVOD services



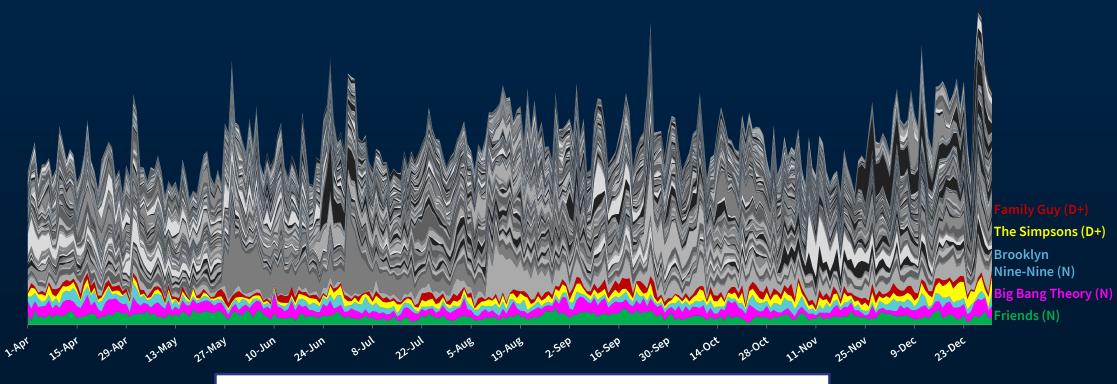
Daily average audiences by SVOD show — top 100 shows



### Library titles provide a bedrock



Daily average audiences by SVOD show — top 100 shows



These five shows account for 18% of audiences for top 100 shows & 9% of audiences for all SVOD shows

Source: BARB/ TechEdge

### What's next: Defining TV-like content on video-sharing platforms





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06 Sep 2022 | Ella Sagar

### BARB launches consultation on 'TV-like content'



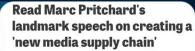
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BARB has commissioned a consultation to expand its reporting to include "all television and television-like content on video-sharing platforms".

"Responsible editorial control over the quality of content"

"Where brands are proven safe"

"Where the content is known"



P&G brand chief wants to prioritise transparency and contro



Pritchard: We're on the edge of the next great revolution of technology to make people's lines better.

In a speech to the Association of National Advertisers in Florida yesterday (11 April), Procter & Gamble chief brand officer, Marc Pritchard, challenged advertisers to support a digital ecosystem that prioritises.

## Options for extending reporting of SVOD



We recognise buy-side anxiety about media marking their own homework

Reporting SVOD/AVOD at service and programme-level is a good starting point

What level of involvement do SVOD/AVOD services want with industry-measurement systems?

Can we identify which panel homes are watching through an ad-supported tier?

NETFLIX
prime video

Can we identify — independently if necessary — which ads are being watched?

### What's next: Access BARB data via API

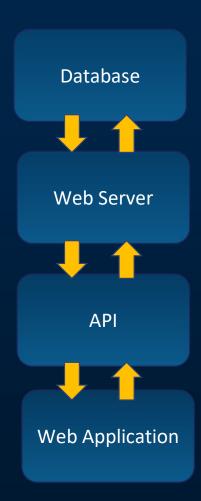


Beta development is in play

Ingest daily linear spot and content ratings

Launched 31st January 2023

**Further development throughout 2023** 





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